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### Report From Table

V. C. Goold  
*PSU/KHEA*

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#### Recommended Citation

Goold, V. C., "Report From Table" (1979). *KNEA 50th Anniversary*. 59.  
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**PITTSBURG STATE UNIVERSITY CHAPTER  
KANSAS HIGHER EDUCATION ASSOCIATION**

PITTSBURG, KANSAS 66762      February 12, 1979      AFFILIATED NEA and KNEA

REPORT FROM TABLE by V C. Goold PSU/KHEA Team Coordinator

The negotiating session of February 6 was one of the longest session to date. The session began at 10:00 a.m. and ended at 4:45 p.m. with one hour off for lunch. All members of both teams were present with an additional member in attendance for the Administrative team. The additional member was Mr. Lowell Long, representing Kansas Department of Administration Labor relations.

The Administrative team responded to our complete proposal for the first time. They did so in a positive manner and by "positive" we mean they listened to what we had to say, asked questions, and did not refuse to talk about any of our topics. Their questions and comments were direct with very little run-around. They implied our topics would be considered and that they would have responses at future meetings.

The Administrative Team would not directly answer whether or not their Salary Rationale and Procedures Document of January 22 is a proposal. We have requested they give us a more direct answer at the next session. We have informed the Administrative Team we consider the January 22 Document a response to our Salary Proposal. We are in the process of preparing a counter Salary Proposal to be presented at the next meeting.

The Administrative Team presented a proposal on workload which we consider to be positive, and has several features we consider desirable. We will present a counter proposal at the next meeting incorporating these features.

Last week you received a copy of a letter sent to President Appleberry regarding the negative reaction of the faculty toward the Merit-Salary System. We asked the Administrative Team if this letter had any impact on their thinking. They gave no response other than to ask for our interpretation of the questionnaire data. We have requested a response regarding Administrative reaction to the negative attitude of the faculty toward the Merit-Salary System.

In summary we view this session as a positive step toward an agreement and are cautiously optimistic concerning future meetings. We cannot let our hopes get too high, as we have been cut off at the pass before. We are still a long way apart; however, we believe if the Administrative Team will continue to present proposals and counter-proposals with intent to reach agreement, we can resolve our differences in due time.

The next scheduled formal session will be February 21.

Note--For your information we are enclosing the Table of Contents of our initial proposal on the back of this page.

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