TO THE SALES MEN OF THE CENTRAL LIFE INSURANCE COMPANY

August 8, 1930

You will find herewith supplement for your present rate book covering juvenile policies. This supplement replaces all juvenile rates now in your rate books, and the enclosed rates cover for full death benefit at Age 5. All rates covering full death benefit at Age 10 are discontinued. You will please detach all juvenile rates now in your rate book and insert the enclosed in their place.

You will note herewith rates on Child’s Continuous Premium Endowment at Age 85 plan, Ages 0 to 9, inclusive.

As stated in the instructions covering these juvenile policies this particular policy is designed for low cost protection to cover loss to the parent on account of money spent in the rearing of the child, and it is not intended as a policy of saving. Neither is it intended that it shall be issued in any large amounts.

You will find herewith supplementary contract in triplicate covering this new juvenile policy. These contracts are to be signed and returned to this office for execution. One copy will then be executed and forwarded to you to be placed with your original contract and become a part thereof.

Any information that may be desired in connection with these juvenile policies will be gladly furnished upon request.

With kindest regards and best wishes, I am,

Sincerely,

J. J. Mayall

Vice-President & Agency Manager