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### The Pittsburg Micropolitan Area Economic Report, Quarter 4, 2014

Pittsburg State University. Gladys A. Kelce College of Business

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# THE PITTSBURGH MICROPOLITAN AREA ECONOMIC REPORT

## Pittsburg Area Retail Sales Projected to Be Healthy in 2015

**P**ittsburg's status as the seat of the Pittsburg Micropolitan Area and the location of Pittsburg State University, with 7,500 students, has implications for retail sales. In 2014 the Micropolitan area's biggest category of retail sales (including food services) were general merchandise sales, by a wide margin. Statewide and nationwide, motor vehicle dealer sales (including parts) were by far the biggest category.

In 2014, total estimated retail sales in the 255 retail establishments (including eating and drinking places)

in the Pittsburg Micropolitan Area increased to \$484.0 million, up three percent from 2013. The category that accounted for most sales was general merchandise stores with sales of \$109.9 million (accounting for 22.7 percent of all sales in the Micropolitan area), followed by gasoline stations, \$61.1 million (12.6 percent of all sales); motor vehicles, etc., \$60.4 million (12.5 percent); food and beverage stores, \$55.3 million (11.4 percent); eating and drinking places, \$53.8 million (11.1 percent); and all other categories, \$143.5 million (29.7 percent).

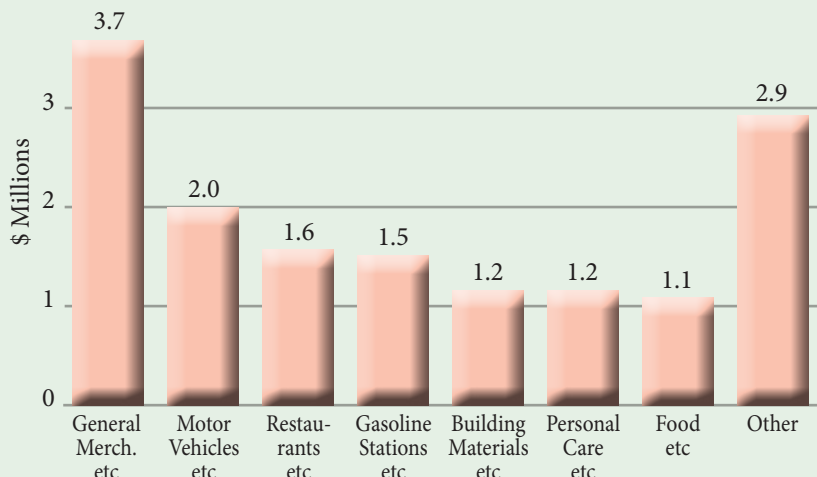
Total retail sales are expected to increase to \$499.3 million in 2015 (up \$15.3 million), with sales of general merchandise stores expected to have the most increase in sales (\$3.7 million), followed by motor vehicle dealer sales, including parts (up \$2.0 million); non-store retail sales (up \$1.8 million); eating and drinking places (up \$1.6 million); gasoline stations (up \$1.5 million); building materials (etc.) (up \$1.2 million); health and personal care sales (\$1.2 million); and food and beverage store sales (up \$1.1 million). All other types of retail increased \$2.9 million.

### INSIDE

- Total Job Growth
- Unemployment Rates
- Job Growth by Industry
- Income by Industry
- Labor Force Numbers
- Taxable Sales
- Residential and Commercial Permits
- Office Space Market
- Commercial and Multi-Family Land Values
- Retail Space Rental Rates
- Bankruptcies and More



### Growth in Retail Sales By Category Pittsburg Micropolitan Area, 2015



Source: Woods and Poole



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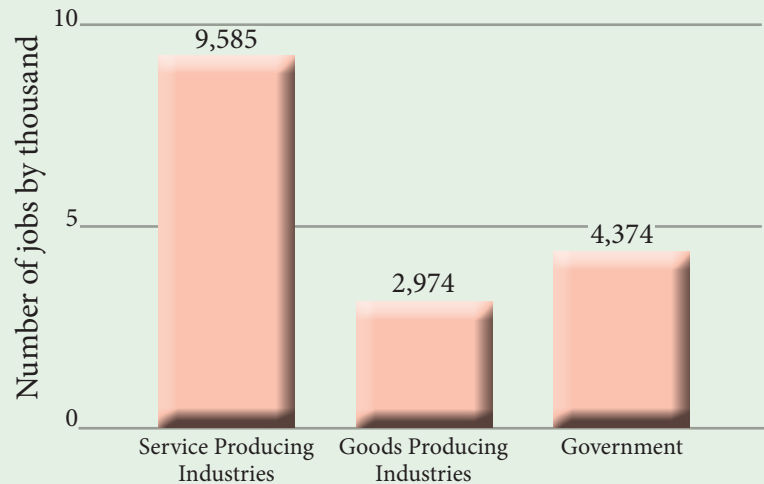
## TOTAL JOB GROWTH

Latest information available shows that there were 16,933 jobs in the Pittsburgh Metropolitan Area during the second quarter of 2014 (down 0.7 percent or 113 jobs from the second quarter 2013), and the average monthly income was \$2,534 (up 0.9 percent).

Numerous businesses announced recently they are expanding their operations in the Pittsburgh area, including Miller's Professional Imaging, Buffalo Wild Wings, Rib Crib, Gusano's Pizza, and Domino's. During the same period, the number of jobs increased 1.7 percent statewide, with an increase in average monthly income of 2.3 percent, while the average number of jobs increased 2.0 percent nationwide, with a 2.1 percent increase in average monthly income.

The good news is that the number of jobs in the high paying goods-producing industries increased in the Metropolitan area, while the jobs that were lost were in lower-paying industries. The goods-producing industries added 43 jobs during the period, with average monthly income increasing to \$3,304, up 1.4 percent. The service-producing industries lost 108 low paying jobs, resulting in average monthly income increasing to \$2,296 (up 1.0 percent), and government lost 48 jobs, posting \$2,716 in average monthly wages (down 9.7 percent).

## Number of Jobs The Pittsburgh Metropolitan Area, Q2-2014



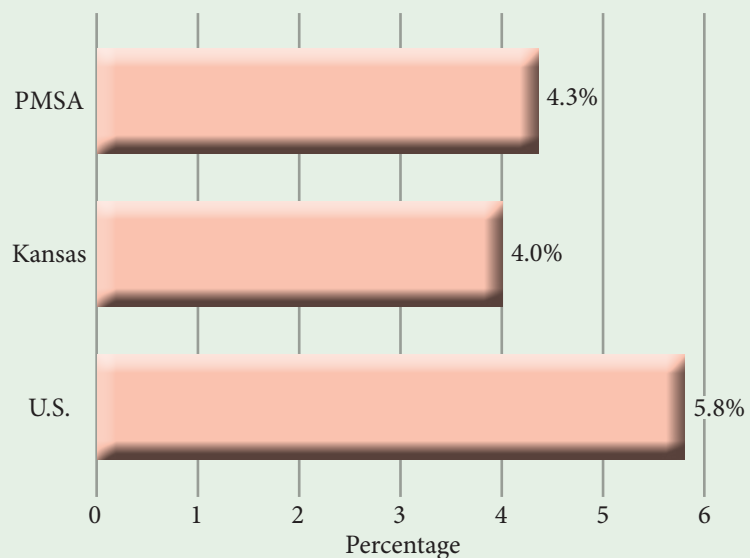
Source: Bureau of Labor Statistics

## UNEMPLOYMENT

The unemployment rate is declining throughout the US. In November 2014 the unemployment rate in the Pittsburgh Metropolitan Area stood at 4.3 percent (down from 4.7 percent in November 2013), compared to 4.0 percent statewide (down from 4.5 percent) and 5.8 percent nationwide (down from 6.6 percent). The average unemployment rate was 5.0 percent in the Metropolitan area during the first 11 months of 2014 (down from 5.7 percent during the same period last year), 4.7 percent statewide (down from 5.5 percent), and 6.3 percent nationwide (down from 7.5 percent).

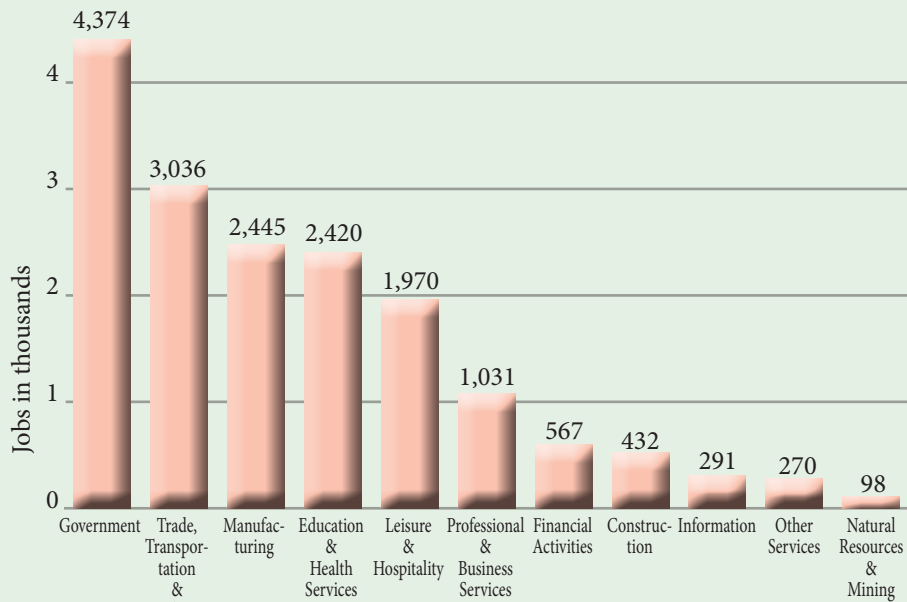
The number of people living in the Pittsburgh Metropolitan Area who reported that they were employed (either in the Metropolitan area or somewhere else) in a Bureau of Labor Statistics survey increased to 20,245 during the first eleven months of 2014, up a significant 2.7 percent from the same period last year. Employment in the survey is defined as holding a job, being self-employed or family employed, or working on a farm. The BLS survey also showed that the number of people who consider themselves employed increased considerably less statewide (1.5 percent) and nationwide (1.4 percent).

## Unemployment Rates November 2014



Source: Bureau of Labor Statistics

## Number of Jobs by Industry Pittsburg Micropolitan Area, Q2-2014



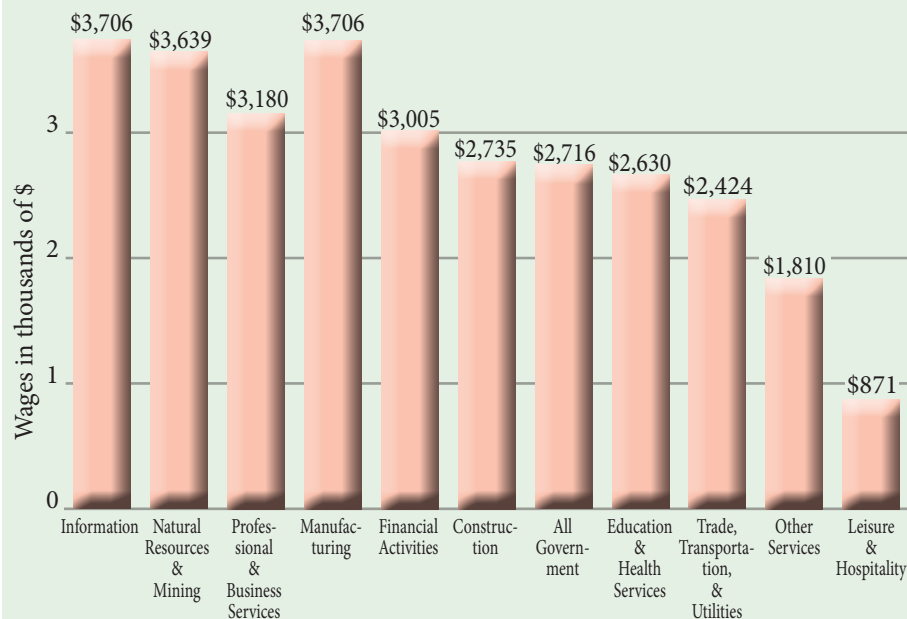
Source: Bureau of Labor Statistics

## JOB GROWTH BY INDUSTRY

The Leisure and Hospitality industry added the most jobs in the Pittsburg Micropolitan Area during the second quarter of 2014, up 45 jobs from the second quarter of 2013, for a total of 1,970 jobs. Manufacturing posted 2,445 jobs (up 31); Trade, Transportation and Utilities had 3,306 jobs (up 18); Financial Activities had 567 jobs (up 12); Construction had 432 jobs (up 8); Natural Resources and Mining had 98 jobs (up 4); Information had 291 jobs (down 9); the Federal Government had 85 jobs (down 15); local government had 3,198 jobs (down 15); Education and Health Services had 2,420 jobs (down 16); State Government had 1,091 jobs (down 17); Other Services had 270 jobs (down 36); and Professional and Business Services had 1,031 jobs (down 121).

Professional and Business was the fastest growing industry statewide during the period (adding 7,440 jobs), followed by Trade Transportation and Utilities (adding 5,157 jobs). The same private industries had the fastest growth nationwide with Professional and Business Services adding 616,315 jobs and Trade Transportation and Utilities adding 501,746 jobs.

## Average Monthly Wages by Industry Pittsburg Micropolitan Area, Q2-2014



Source: Bureau of Labor Statistics

## INCOMES BY INDUSTRY

The Professional and Business Services industry had the greatest increase in average incomes in the Pittsburg Micropolitan Area during the second quarter 2014 (compared to the second quarter 2013), posting an average monthly income of \$3,180 (up 12.5 percent), followed by Natural Resources and Mining: \$3,639 up 7.4 percent; state government: \$3,760, up 2.6 percent; Construction: \$2,735, up 2.5 percent; Education and Health Services: \$2,630, up 2.3 percent; Trade, Transportation and Utilities: \$2,424, up 1.1 percent; Manufacturing: \$3,063, up 0.9 percent; Leisure and Hospitality: \$871, up 0.6 percent; local government: \$2,338, down 0.4 percent; Other Services: \$1,810, down 2.8 percent; Information: \$3,706, down 7.5 percent; Financial Activities: \$3,005, down 8.0 percent; and the federal government: \$3,519, down 9.7 percent.

The Construction industry had the greatest increase in average incomes statewide during the period, posting average income of \$4,022, up 5.5 percent. Nationwide the greatest increase was in the Information industry, posting an average wages of \$6,944, up 5.0 percent.

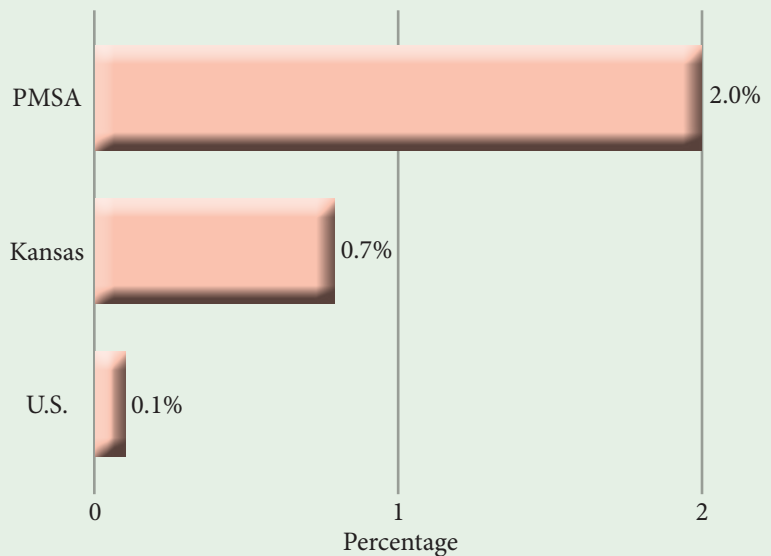
## LABOR FORCE

Nationwide, labor force participation continued to decline in 2014 due to discouraged workers. The number of people not in the labor force increased to 92.6 million nationwide in November 2014, putting the labor force participation rate at a historic low of 62.8 percent. The average labor force participation rate for the first 11 months of 2014 was 62.9 percent. The labor force participation rate has not been this low since 1979.

The labor force stood at 156.4 million nationwide in November 2014 (up 0.9 percent from November 2013), 1,498,272 statewide (up 1.8 percent), and 21,421 in the Pittsburg Micropolitan Area, (up 1.0 percent). The average labor force during the first 11 months of 2014 was 155.6 million nationwide (up 0.1 percent); 1,494,749 statewide (up 0.7 percent); and 21,315 in the Micropolitan area (up 2.0 percent).

## Labor Force Growth

Jan 2013-Nov 2013 to Jan 2014-Nov 2014



Source: Bureau of Labor Statistics

## TAXABLE SALES

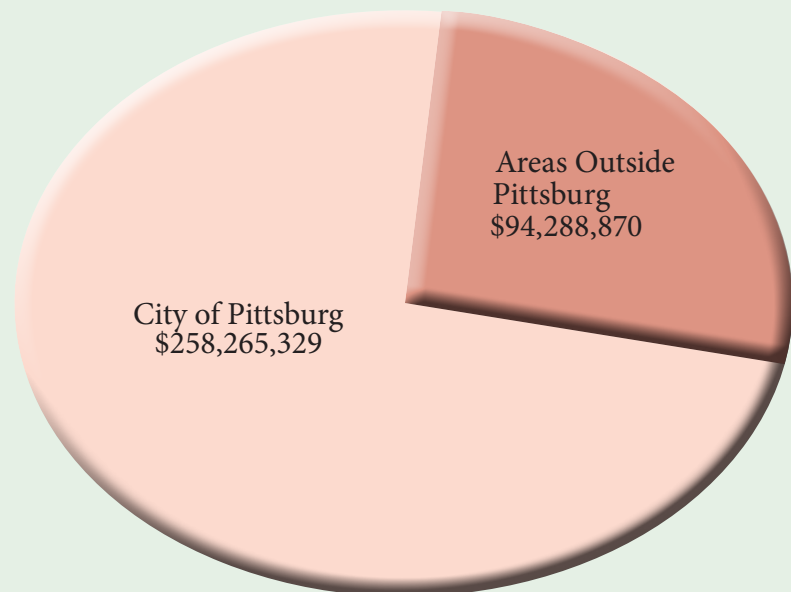
Taxable sales (including retail sales, gasoline sales, food services, and other services which are taxed, such as lodging and car rental services) are increasing at a relatively healthy rate in the Pittsburg Micropolitan Area.

The latest information available from the Kansas Department of Revenue shows that taxable sales increased to \$352,554,169 in the Micropolitan area during the first 10 months of 2014 (up 3.5 percent from the same period in 2013); to \$258,265,329 in the City of Pittsburg (up 0.8 percent); and to \$33.9 billion statewide (up 3.9 percent). Retail sales (taxable sales not available) increased to \$4.3 trillion nationwide (up 4.1 percent).

Sales taxes collected increased to \$21,682,081 in Crawford County during the period (up 2.1 percent), \$15,883,318 in the City of Pittsburg (down 0.6 percent), and \$2.1 billion statewide (up 2.4 percent).

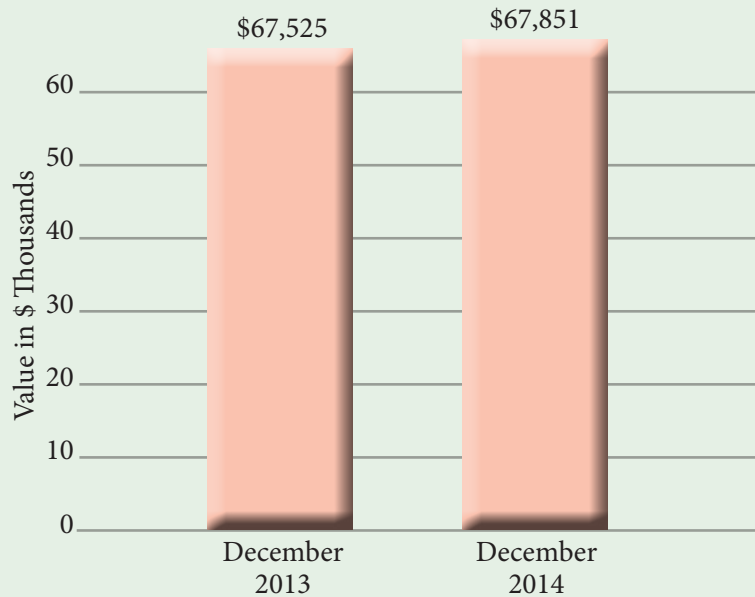
## Taxable Sales

Pittsburg Micropolitan Area  
First Ten Months of 2014



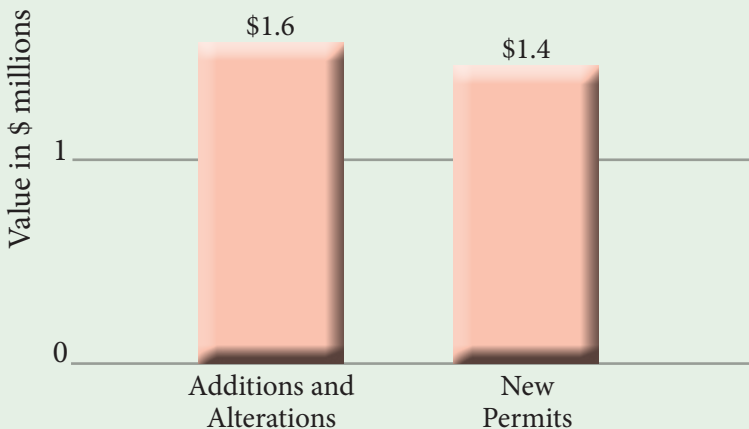
Source: Kansas Department of Revenue

## Median Price of Homes Sold Pittsburg Micropolitan Area



Source: Pittsburg Area Realtors Association

## Value of Commercial Permits City of Pittsburg - First Two Quarters of 2104



Source: City of Pittsburg

## RESIDENTIAL PERMITS

The latest information available shows that the stated value of residential building permits in Pittsburg for the first six months of 2014 increased 4.0 percent to 2.8 million from the same period last year. The stated value of new residential permits increased 14 percent to \$2.4 million, and the stated value for permits for residential additions, alterations, and conversions declined 28.2 percent to \$458,963.

Housing sales seem to be picking up, according to the Pittsburg Area Realtors Association, which reports that properties sold in December averaged 185 days on the market, down significantly from 214 days in December 2013. Thirty-seven homes were sold in December 2014 (up 37 percent) with a median price of \$70,000 (up 19.7 percent) and an average price of \$76,797 (down 1.2 percent). A total 363 homes were sold in the Pittsburg area during 2014 (down 11 percent from 2013) for a median price of \$67,851 (up 4.4 percent) and an average prices of \$84,779 (down 0.6 percent).

## COMMERCIAL PERMITS

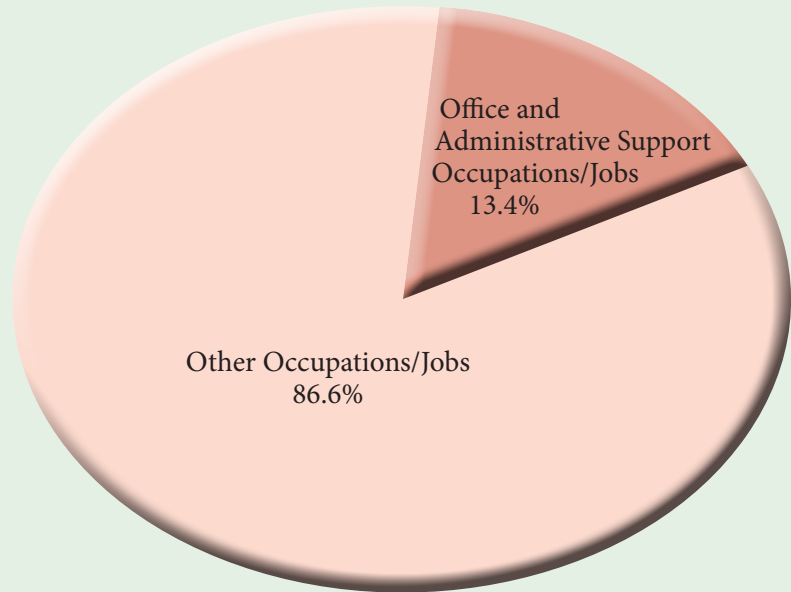
Pittsburg State University has just completed one large-scale construction project, and two are near completion. Construction of the \$33 million 90,000 square foot Bicknell Family Center for the Arts, featuring a 1,100-seat performance hall, a 250-seat theater, a 3,500 square-foot art gallery, and state-of-the-art technology, was completed in December 2014. The Bicknell Center will provide a venue for high-profile events in the future. Construction of the 154,000 square foot, \$13 million Robert W. Plaster Center, which will include a 100-yard turf field, an 11,000-square-foot modern strength facility, a 300-meter track, and seating for up to 1,500, is scheduled for completion in late summer 2015. The \$16 million expansion of the Overman Student Center is scheduled for completion this fall. The stated value of commercial building permits in Pittsburg for the first six months of 2014 increased 5.8 percent to \$3.0 million from the same period last year. The stated value of new commercial permits declined 34.8 percent to \$1.4 million, and the stated value for permits for commercial additions, alterations, and conversions increased 123.3 percent to \$1.6 million.

## OFFICE SPACE MARKET

Many firms have regional offices or headquarters in Pittsburg and vicinity.

Approximately 13.4 percent of the jobs in the Pittsburg Micropolitan Area are in office and administrative support, according to recently released information from the US Census. The local market for office space is in relatively good shape and showing a slight uptick, with office space rents increasing slightly in 2014, according to Jones Heritage Realtors, with office space rentals starting at an average low of \$2.50 per square foot (on a gross basis), increasing to an average high of \$10 per sq. ft. and as high as \$16 per sq. ft. for prime locations. Mid-size units in the 2,000 sq. ft. to 4,000 sq. ft. range have average rates of \$5.50 per sq. ft. on the lower end and \$13 per sq. ft. for higher-end facilities. The market for office space is tightening, and rates might be expected to increase further in the near future

## Office Occupations Pittsburg Micropolitan Area



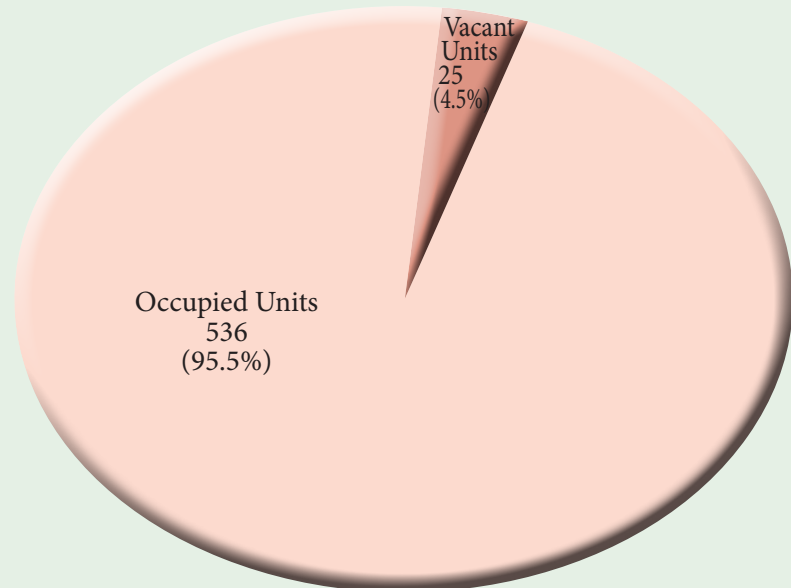
Source: Bureau of the Census

## COMMERCIAL AND MULTI-FAMILY LAND VALUES

Construction has begun for a new \$9,296,000 multi-family housing complex with 74 apartment units in south Pittsburg on a 254,814 square foot lot that sold more than a year ago to a Texas firm. The apartment complex, which will be close to the intersection of Rouse Avenue and Centennial Street, will have rental rates in the \$500 range and is expected to open for business this August. This is good news for the local area because there is a lack of multi-family housing, and vacancy rates are very low. The vacancy rate for rental housing in the Pittsburg area is currently only 4.6 percent, according to The Novogradac & Company LLP.

Multi-family land prices start at an average of \$1 per square foot in secondary locations and increase to an average of \$2 per square foot. However, multi-family land prices can increase to \$3 per square foot for prime locations close to Pittsburg State University.

## Multi-Family Rental Market\* City of Pittsburg 2014

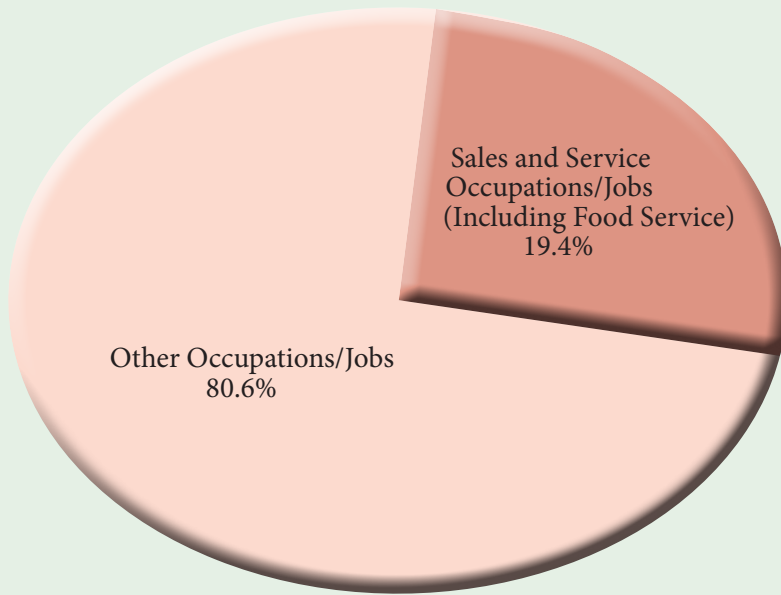


\* Excludes Crimson Villas University Housing and Seasons on Joplin Street

Source: Novogradac & Company LLP

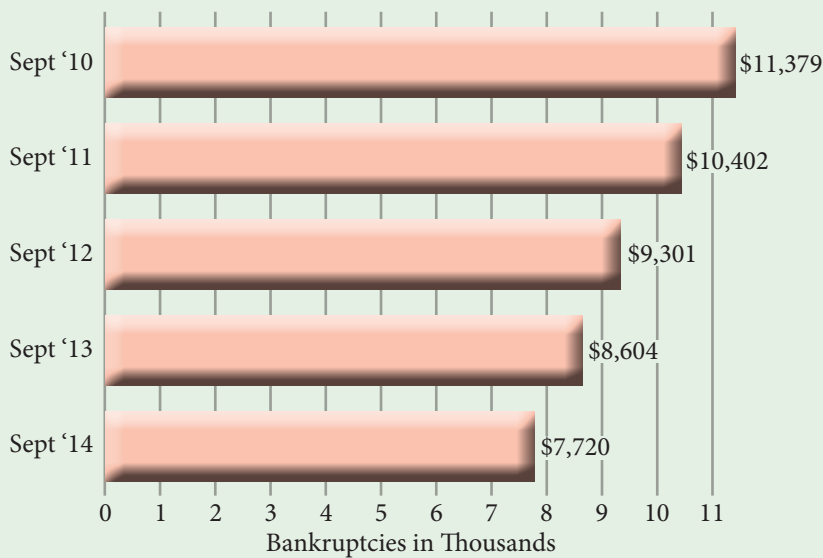


## Retail Occupations Pittsburg Micropolitan Area



Source: Bureau of the Census

## Total Bankruptcies in Kansas Twelve Month Period Ending in September 2014



Source: US Bankruptcy Courts

## RETAIL SPACE MARKET

The Pittsburg Micropolitan Area has approximately 255 retail and dining establishments, and the most recent projections from Woods and Poole show that retail sales are expected to grow 14.6 percent in the next five years.

The market for retail space seems to be stable and on a good foundation. Retail space rentals (except for large retail space) start at an average low of \$5.50 per sq. ft. (on a net basis), increasing to an average high of \$8.00 per sq. ft., and as high as \$14 per sq. ft. for prime locations. Large retail (10,000 square feet to 25,000 square feet) rent for \$4.00 to \$5.00 per sq. ft. per year on a net basis.

Average size units (2,000 square feet to 4,000 square feet) rent for \$5.00 to \$8.00 on a gross basis. Very small units are sometimes as high as \$12.00 to \$14.00 per square foot and higher for newer units in the small strip malls.

## BANKRUPTCIES

Total bankruptcies continue to decline nationwide with 963,739 bankruptcies filed during the twelve month period ending in September 2014 (down 13.0 percent from the same period last year). Statewide there were 7,511 personal bankruptcies filed during the period (down 10.7 percent), with a total of 4,463 Chapter 7 personal bankruptcies (straight bankruptcy, debt wiped out), down 15.1 percent; two Chapter 11 personal bankruptcies (reorganization of personal debt and temporary protection from creditors), down 66.7 percent; and 3,046 Chapter 13 personal bankruptcies (some of the debt wiped out and some repayments), down 3.4 percent. A total of 209 business bankruptcies were filed (up 10 percent), including 140 Chapter 7 business bankruptcies (total liquidation with no repayments), up 34.6 percent; 29 Chapter 11 business bankruptcies (reorganization of business debt and temporary protection from creditors), down 37.0 percent; 9 Chapter 12 business bankruptcies (reorganization of debt for family farms), down 10 percent; and 31 Chapter 13 business bankruptcies (total liquidation with some repayments), up 3.3 percent.

Fifty-seven personal bankruptcies were filed in the Pittsburg Micropolitan Area during the period (up 7.5 percent), and no business bankruptcies were filed.



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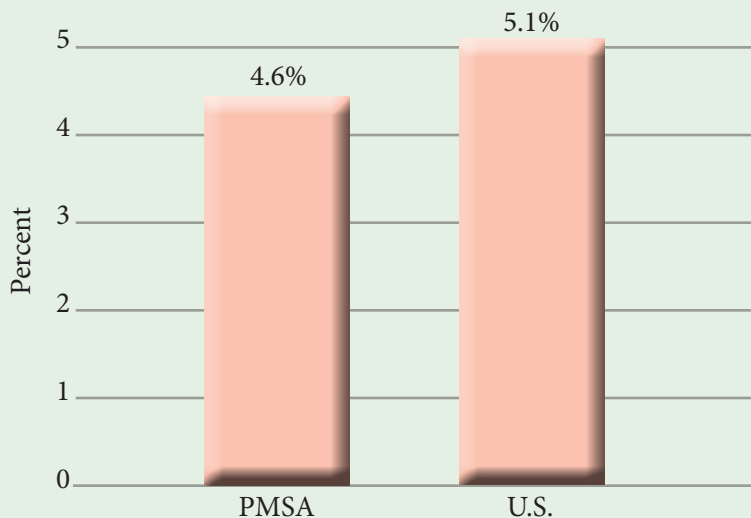


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## Growth in Total Bank Assets

September 2013 to September 2014



Source: Federal Deposit Insurance Corporation

## BANKING INDUSTRY

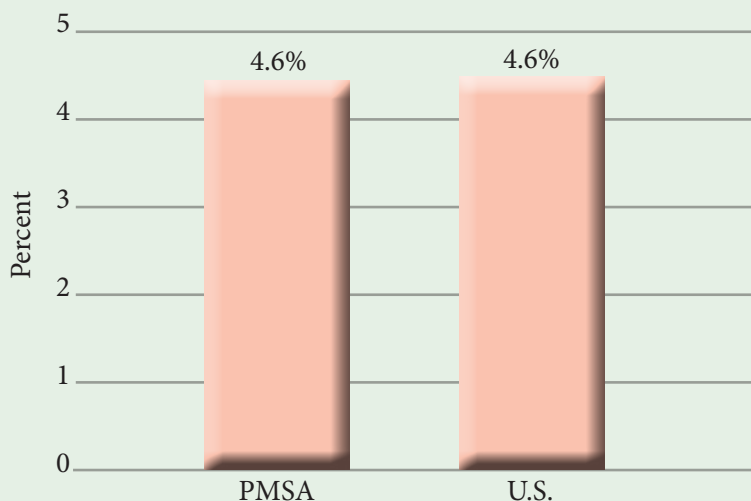
The Federal Deposit Insurance Corporation reports that 13 banking institutions were doing business in the Pittsburg Micropolitan Area in 2014 (with local headquarters or headquarters in other places nationwide). Total deposits in the 13 banking institutions doing business in the Pittsburg Micropolitan Area increased to \$741,668,000 in 2014, up 3.1 percent from 2013.

The bank with the most deposits in the Pittsburg area (zip code 66762) in 2014 was Commerce Bank with \$142,650 million (33.9 percent of all deposits), followed by University Bank: \$81,988,000 (19.5 percent); BMO Harris Bank National Association: \$48,649,000 (11.6 percent); Community National Bank & Trust: \$36,747,000 (8.7 percent); US Bank National Association: \$34,842,000 (8.3 percent); Arvest Bank \$28,433,000 (6.7 percent); Labette Bank: \$22,575,000 (5.4 percent); Landmark National Bank: \$14,754,000 (3.5 percent); and the First Federal Savings and Loan Association of Independence: \$9,786,000 (2.3 percent).

Citizens Bank National Association (which had \$174,418 million in deposits), ceased operations during the period, and Labette Bank closed one office.

## Growth in Total Credit Union Assets

September 2013 to September 2014



Source: National Credit Union Administration

## CREDIT UNIONS

The national credit union industry did well during quarter three of 2014, with continued growth in credit union membership nationwide and a decline in mortgage delinquencies. Local credit unions continue to benefit from this national trend.

A new credit union, the Golden Plains Credit Union, opened a branch in Pittsburg at 3204 N. Broadway. The Golden Plains Credit Union is headquartered in Garden City, Kansas and has 15 locations throughout central, western, and southeast Kansas. Currently there are 2 credit unions doing business locally, one with headquarters out of the Micropolitan area.

The Pittsburg Micropolitan Area Credit Union Industry (credit unions with headquarters in the Micropolitan area) posted \$80,131,481 in total assets at the end of September 2014 (up 4.6 percent from September 2013), \$46,352,646 in total loans and leases (down 2.1 percent), and \$357,519 in net income (down 30.5 percent).

# Pittsburg Micropolitan Area Business Summary

	2014 Establishments	Percent	Average Employee size
Forestry, and Fishing	73	5.1%	2.5
Mining	5	0.3%	5.6
Construction	79	5.5%	5.8
Manufacturing	69	4.8%	26.3
Transportation, Communications, Electric, Gas, & Sanitary Services	70	4.9%	14.7
Wholesale Trade	79	5.5%	8.6
Retail Trade	255	17.8%	10.1
Finance, Insurance, & Real Estate	120	8.4%	4.0
Services	627	43.8%	11.8
Public Administration	54	3.8%	14.0

## Annual Median Base Salaries

Accountant	\$57,750	Maintenance Worker	\$38,650
Accounting Clerk	\$32,630	Mental Health Counselor	\$34,570
Bookkeeper	\$32,630	Medical Lab Technician	\$35,410
Bus Driver	\$25,480	Municipal Clerk	\$30,350
Cashier	\$18,400	Millwright	\$57,310
Customer Service Representative	\$30,190	Office Manager	\$31,310
Chemist	\$57,350	Family Practitioner	\$133,910
Civil Engineer	\$72,440	Physician	\$105,930
Computer Programmer	\$63,610	Police	\$42,380
Construction Worker	\$36,720	Primary School Teacher	\$44,660
Controller, Top Corporate	\$17,650	Property Manager	\$50,370
Data Entry Operator	\$76,760	Receptionist	\$24,230
Dental Assistant	\$34,040	Registered Nurse	\$55,780
Dental Hygienist	\$69,470	Sales Representative	\$54,830
Electrical Engineer	\$55,850	Secondary School Teacher	\$46,280
File clerk	\$23,190	Secretary	\$28,780
Food Service Worker	\$18,450	Security Guard	\$26,080
Graphic Designer	\$40,090	Telemarketers	\$23,350
Insurance Claims Adjuster	\$32,330	Welder	\$34,390
Janitor	\$21,280	Word Processor	\$30,190

Source: Kansas Labor Information Systems



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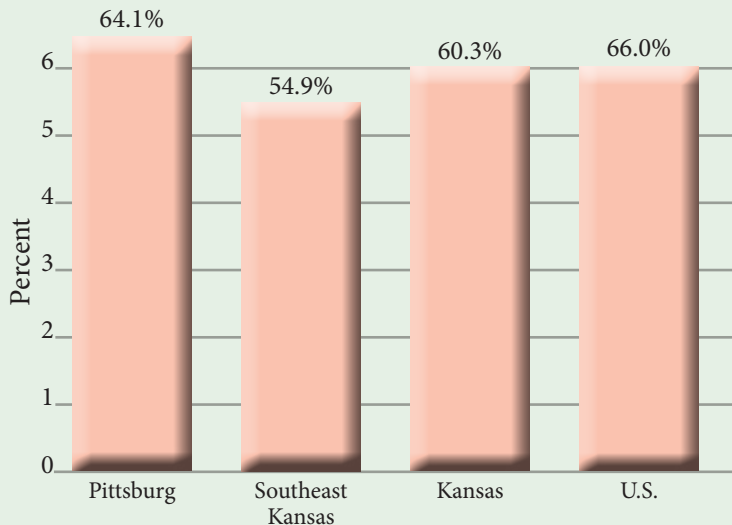
Pittsburg, KS.

620-232-7277



## Average Occupancy Rates

Jan '14 to Oct '14



Source: Pittsburg Chamber of Commerce and Smith Travel Research

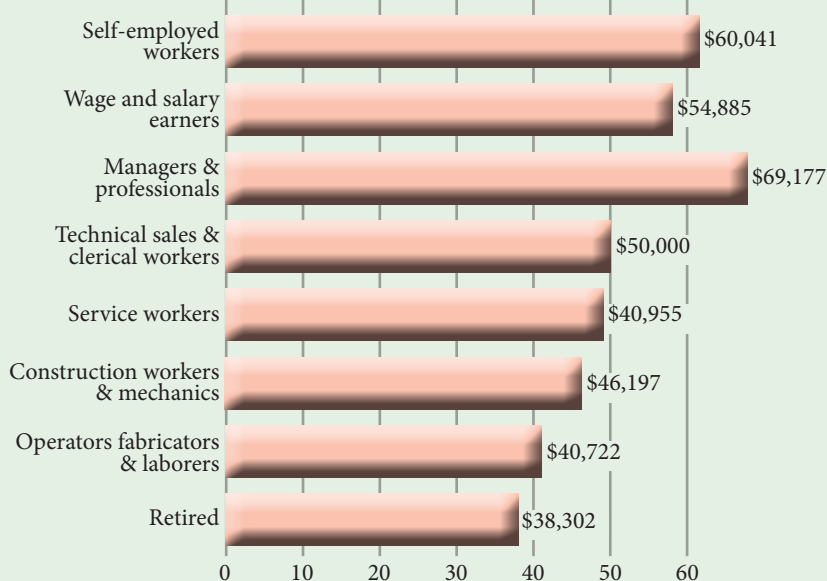
## LODGING INDUSTRY

The average occupancy rate increased to 61.3 percent in Pittsburg in October 2014, up from 60.5 percent from the same month last year. Occupancy was 54.1 percent in Southeast Kansas during the month (down from 56.5 percent), 65.0 percent statewide (up from 62.2 percent), and 68.0 percent nationwide (up from 64.6 percent).

The fact that the Pittsburg area Lodging Industry is doing well is good news for the Micropolitan area because tourism spending represents a net infusion of funds to the area, and 80 cents of every tourism dollar spent in the Pittsburg area gets re-spent locally, according to the Crawford County Convention and Tourism Bureau. Average occupancy during the first 10 months of 2014 was 64.1 percent in Pittsburg (up from 56.3 percent during the same period in 2013), 54.9 percent in Southeast Kansas (up from 54.1 percent), 60.3 percent statewide (up from 57.4 percent), and 66.0 percent nationwide (up from 63.7 percent)

## Nationwide Average Household Expenditure

By Main Provider Occupation



Source: Bureau of Labor Statistics

## COST OF LIVING

The cost of living is one of the most important and most watched economic indicators because how much money households need to have to provide for themselves has important implications for quality of life. Housing is the biggest expenditure item by far for the average family, although the impact of housing is declining because the economy is picking up, wages are increasing, and new housing prices declined in the housing market collapse of 2008.

Other major expenditures are transportation. According to the Center for Regional Economic Competitiveness, the cost of living in the Pittsburg area is 92.1 percent of the national average, 72.7 percent for housing and 92.2 percent for transportation.

Households within Pittsburg enjoy a significant savings for all occupations.

# BUSINESS HIGHLIGHTS

## SKILL TRADE WORKER IN KANSAS DOWN

90% of Kansas contracting firms surveyed for a recent report say they are having trouble filling open positions. The report was created by the associated General Contractors of America, which surveyed 1,000 contractors nationwide. Among the 20 Kansas contractors surveyed, the jobs most difficult to fill include plumbers, pipefitters, and welders due to a lack of qualified applicants. In July, the Bicknell family foundation donated \$1 million to southeast Kansas schools to build a technical education center in Pittsburg for student to learn skilled trades.

*Bryan McLoone, copyright 2014 Nexstar broadcasting, INC. All rights reserved. 10/25/2014*

## KANSAS CASINO UNVEILS A \$20 MILLION EXPANSION PROJECT

A Kansas casino has unveiled plans to build a meeting center and equestrian center that will enable it to host large horse shows in Mulvane, Kansas. The Kansas Star Casino announced the \$20 million expansion project. The meeting center will be 11,000 square feet and the equestrian center will have 183 permanent stalls. The casino expects to host at least 10 equestrian events next year with that number rising to 24 in 2016.

*Jaime Green-The Kansas City Star- 11/20/2014*

## SMALL BANK IN KANSAS IS A FINANCIAL TESTING GROUND

CBW, a redbrick bank in Weir, Kansas, owned by Suresh Ramamurthi and Suchitra Padmanabhan is out to find solutions to logjams that vex consumers all over the country attempting to move money from one bank to another and across international borders. With most banks, it still takes longer to send money to another country or even to another state than it does to travel the same distance, however CBW is providing instant payments to any bank in the United States, direct remittance transfers abroad and specialized debit cards.

*Nathaniel Popper, The New York Times, 12/13/2014*

## BUILDING PURCHASED IN SEK TECHNICAL EDUCATION CENTER

The Pittsburg Education Foundation announced Oct. 30 that it finalized the purchase of a building that it hopes will house a Southeast Kansas technical education center. The Foundation purchased the building in Pittsburg's industrial park, which once housed the Vinylplex facility, for nearly \$900,000.00. Word toward the creation of a centralized tech center for area school districts and colleges was first announced in July with Pittsburg's Bicknell family donation of \$1 million to the project. The school will act as a center for programs in welding, masonry, construction, and culinary arts, among others.

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## INVESTORS PITCH \$130M KANSAS CASINO

A collection of Kansas investors proposed building a \$130 Million Casino in southeast Kansas' Cherokee County, becoming the third such group to express an interest in vying for the State's last remaining casino license. Castle Rock Casino Resort announced it wants to develop a casino with 1400 slot machines, 35 table games and a poker room with 16 tables. Also proposed are a 200-room hotel, three restaurants and a health club and spa. The company said it could open by June 2016, if it wins the contract.

*LJWorld.com. Associated Press. 11/25/2014*

## Pittsburg Micropolitan Area Economic Report

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# PITTSBURG MICROPOLITAN AREA EMPLOYMENT TRENDS

**Q2 2013                      Q2 2014**

<b>INDUSTRY TITLE</b>	<b>Avg Number of Jobs</b>	<b>Avg. Wkly Earnings</b>	<b>Avg Number of Jobs</b>	<b>Avg. Wkly Earnings</b>	<b>Growth in Jobs</b>	<b>Growth Avg Weekly Earnings</b>
Agriculture, forestry, fishing and hunting	52	\$738	56	\$729	7%	-1%
Mining, quarrying, and oil and gas extraction	39	\$869	42	\$986	6%	12%
Construction	424	\$616	432	\$631	2%	2%
Information	300	\$924	291	\$855	-3%	-8%
Finance and insurance	338	\$915	359	\$792	6%	-16%
Real estate and rental and leasing	193	\$513	208	\$522	7%	2%
Professional and technical services	290	\$654	286	\$713	-1%	8%
Management of companies and enterprises	290	\$931	336	\$869	14%	-7%
Administrative and waste services	572	\$511	409	\$638	-40%	20%
Educational services	27	\$465	35	\$455	23%	-2%
Health care and social assistance	2411	\$595	2385	\$609	-1%	2%
Arts, entertainment, and recreation	156	\$217	157	\$221	1%	2%
Accommodation and food services	1770	\$198	1813	\$199	2%	1%
Other services, except public administration	306	\$444	270	\$431	-13%	-3%
Crop production	24	\$668	24	\$731	-1%	9%
Construction of buildings	71	\$582	75	\$511	6%	-14%
Heavy and civil engineering construction	107	\$664	104	\$745	-4%	11%
Specialty trade contractors	246	\$604	253	\$620	3%	3%
Wood product manufacturing	142	\$634	144	\$631	1%	0%
Printing and related support activities	435	\$757	417	\$798	-4%	5%
Nonmetallic mineral product manufacturing	44	\$599	37	\$627	-19%	4%
Fabricated metal product manufacturing	350	\$760	371	\$780	6%	3%
Machinery manufacturing	73	\$582	74	\$669	1%	13%
Electrical equipment and appliance mfg.	179	\$875	202	\$793	11%	-10%
Merchant wholesalers, durable goods	117	\$786	117	\$745	-1%	-6%
Motor vehicle and parts dealers	203	\$540	206	\$582	2%	7%
Furniture and home furnishings stores	79	\$492	74	\$703	-6%	30%
Electronics and appliance stores	99	\$401	101	\$364	2%	-10%
Building material and garden supply stores	186	\$415	183	\$410	-1%	-1%
Food and beverage stores	377	\$329	377	\$336	0%	2%
Health and personal care stores	107	\$488	101	\$483	-6%	-1%
Gasoline stations	149	\$279	174	\$265	15%	-5%
Clothing and clothing accessories stores	67	\$239	70	\$252	4%	5%
General merchandise stores	464	\$359	471	\$341	2%	-5%
Miscellaneous store retailers	52	\$318	52	\$337	1%	6%
Nonstore retailers	29	\$480	23	\$455	-24%	-5%
Truck transportation	88	\$803	102	\$787	14%	-2%
Publishing industries, except internet	163	\$944	157	\$782	-4%	-21%
Telecommunications	86	\$1,217	87	\$1,231	1%	1%
Credit intermediation and related activities	274	\$818	279	\$778	2%	-5%
Insurance carriers and related activities	47	\$1,251	59	\$575	21%	-118%
Real estate	103	\$381	114	\$392	10%	3%
Rental and leasing services	90	\$662	93	\$682	3%	3%
Professional and technical services	290	\$654	286	\$713	-1%	8%
Management of companies and enterprises	290	\$931	336	\$869	14%	-7%
Administrative and support services	529	\$511	364	\$650	-45%	21%
Waste management and remediation services	44	\$512	45	\$538	3%	5%
Educational services	27	\$465	35	\$455	23%	-2%
Ambulatory health care services	533	\$771	612	\$767	13%	-1%
Nursing and residential care facilities	704	\$388	675	\$377	-4%	-3%
Accommodation	100	\$249	97	\$274	-4%	9%
Food services and drinking places	1669	\$195	1716	\$195	3%	0%
Repair and maintenance	134	\$538	99	\$494	-35%	-9%
Personal and laundry services	82	\$403	78	\$443	-5%	9%
Manufacturing	2413	\$700	2445	\$707	1%	1%
Retail trade	1848	\$384	1870	\$387	1%	1%
Transportation and warehousing	587	\$855	586	\$864	0%	1%

Source: Bureau of Labor Statistics

# Congratulations *to the* Via Christi Cancer Center



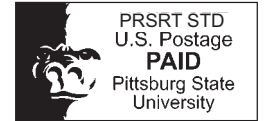
Congratulations to the team of the Via Christi Cancer Center for achieving **full accreditation from the American College of Surgeons Commission on Cancer**. Accreditation is the seal of approval for cancer programs from the American College of Surgeons and formally acknowledges Via Christi's commitment to providing high-quality cancer care to our community and patients. For the first time ever, the **Via Christi Cancer Center received all 8 commendations** from the ACOS. By making the advanced treatments you need available close to home, the Via Christi Cancer Center is here for every patient, every time.



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